



EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

January 5, 1979

- 2731- Beef and turkey sticks (England). Needs beef and turkey sticks, request samples
2732 only, best quality, delivery soonest. Company interested in snack food market--
initially samples only. Bank ref: Midland Bank, Ltd. Contact: Mr. Catterall,
Lo. Solar Foods Ltd., Dale Street, Burton-on-Trent, Staffs, England. Phone:
0283-62138.
- 2733 Bread wheat, oilseeds (Morocco). Moroccan trader wishes to act as agent/broker
for medium sized American firms interested in exporting bread wheat and oilseeds
to Morocco. Bank ref: Credit Du Maroc, Agence Centrale. Bld. Contact: Fawzi
Taktak, Comaneu-Maroc, 17 Ave. Des Forces Armees Royales, Casablanca, Morocco.
Telex: 21874M. Phone: 27 27 39.
- 2734- Frozen broilers, beef livers (Egypt). Wants 10,000 tons of frozen broilers,
2735 1-1.5 t per month, uniform weights, 1,200-2,000 g per bird; and 6,000 tons of
beef livers, 6-8 kg per carton. Deliveries January 1979. Quote CIF Alexandria.
Bank ref: Suez Canal Bank, Cairo. Contact: Tawfik Abdel Hai, IRIC, P.B. 2119,
Cairo, Arab Republic of Egypt. Telex: 93852 SCB UN or 391 SCB UN. Phone:
987719, 980655.
- 2736 Apples (Egypt). Wants 1,000 mt fresh apples, Red Starkin or Red Delicious,
sizes 75 mm upwards, coloration deep dark red, packed in cartons of 20 kg each.
Must be free from Barinchosa and red spider disease, deliver soonest. Quote
CIF Alexandria. Contact: A. H. Bishara, Manager, M. Bishara Ltd., (Bisharco),
40, Avenue El Horreya, Alexandria, Egypt. Telex: 54180 COMALX UN. ATTN:
BISHARCO. Cable: BISHARCO, Alexandria. Phone: 37748.
- 2737 Frozen turkeys, parts and livers (Egypt). Wants 20 tons of frozen turkeys,
Grade A, 5-12 kg; 10 tons of turkey parts, Grade A; and 10 tons turkey livers.
Quotes C&F Alexandria. Delivery soonest. Bank ref: Lloyds Bank, Cairo. Contact:
Eng. Hassan Allam, Egyptian Co. for Trade & Import, 93, Ramses Street, Cairo,
Egypt. Telex: 92453 CACOMUN. ATTN. Hassan Allam. Phone: 44539.
- 2738 Canned fruits (Ireland). Wants canned fruit in 15 oz. cans - sliced peaches,
sliced pears, fruit cocktail, pineapple slices, pineapple pieces and 11 oz. cans
Mandarin orange segments. Quantity determined by price competitiveness. Quality--
Choice and one grade below - would appreciate quotes on both. Buyer seeking
continual supplies but no mandatory date for delivery. Quotations - Landed Dublin.
Contact: R. S. Maharry, Managing Director, F. A. Wyatt & Co., Ltd., Coolock Lane,
Santry, Dublin 9, Ireland. Phone: DUBLIN 371607 and 371608. Telex: 30911 WYATT
EL. Cable: ASTUTE Dublin.
- 2739 Frozen fish (Egypt). Wants 30,000-50,000 tons of frozen fish (Heak family, gray
mullet, seabream, mackerel, horse mackerel, whiting-not blue, flat fish, carp,
lobster, meloza, fish finger, shrimp) any other kinds welcome. G/H or round, not

I.Q.F., block frozen, about 20 cm, long and longer, F.A.O. instructions to be followed; packaging normal, E.G. carton moderate size, requests equal 1979 monthly shipments. Quotations FOB U.S. ports, as well as CIF and C&F any Egyptian port. Bank references: Arab International Bank, Cairo, and National Bank of Egypt. Sarwat Branch, Cairo. Contact: Dr. Eng. Mohamed A.M. El Hamalaway, Misr Consulting Office, 5, Siliman Mohamed Abazah Street, 2nd District, Hilliopolis, Cairo, Egypt. Cable: FATRAMO, Cairo. Phone: 870841, Cairo.

- 2740 Semen (West Germany). Wants deep frozen bull semen of Prime Holstein-Friesian dairy stock, in 5,000-10,000 portion containers. Firm is registered cooperative which offers its members pedigree record services for cattle and operates an artificial insemination station. Contact: Friedrich-Wilhelm Moll, Asst. Manager, Herducht-Genossenschaft Emsland E.G., Postfach 1266, August-Priesthof-Str. 1, D-4470 Meppen, Germany. Phone: 05931/7091.
- 2741 Ox horns (Korea). Requests 1 ton monthly, of ox horns, natural and clean, black horn unacceptable; extraneous materials, such as skin, blood, should be eliminated; inside of horn should be empty, when cut to 2-3mm thickness should be transparent, minimum size should be 25 cm in length. Seeking sample of 20 units for quality approval. Horns packed in 100 lb. crates, unitized pallets. Quote C&F. Bank ref: Korea Exchange Bank, Branch in Chosun Hotel. Contact: Kim Hoecki, Kim Hae Commercials, K.P.O. Box 841, Seoul, Korea. Phone: 51-1044, 1045.
- 2742- Hot sauce and vinegar (Saudi Arabia). Wants hot sauce and vinegar in consumer
2743 sizes. Firm is expected to place orders up to \$25,000 per year if prices are competitive. Firm also has established a new foodstuffs division to deal in canned food. Contact: William Vanb. Robertson, Jr., Bakheet El-Mehmadi Trading & Contracting Est., P. O. Box 5994, Jidda, Saudi Arabia.
- 2744 Pineapple juice (Japan). Wants 200 mt pineapple juice, in cans for institutional use. Product must be concentrated to 1/5 and no additives allowed. Specific information required. Delivery soonest, quote C&F Kobe. Bank ref: Mitsui Bank, Tamtsukuri Branch, Osaka. Contact: Yasuzumi Ohnishi, K. K. Daiwa Package, #14, Tamatsukuri-Hon-Machi, Ten-Noji-Ku, Osaka, Japan. Cable: DIAPACKAGE, Osaka Phone: 06-762-6526.
- 2745 Goats (Mexico). Wants 100 female and 4 male goats, Saanen registered, for immediate delivery by truck. Should be 10-12 months of age. Quote FOB border. Bank ref: Banamex, Zamora, Michoacan. Contact: Jose Juan Velazquez, Amado Nervo 12 Poniente, Zamora. Michoacan, Mexico. Phone: 2-51-46 and 2-51-47.
- 2746 Live birds (Japan). Wants live birds for breeding, pheasants, waterfowls, and game birds, 500 of each per year. Appropriate packaging for airshipment. Specific information required. Quote C&F Narita airport. Delivery soonest. Bank ref: Saitama Bank, Shiki Branch. Contact: Noboru Suzuki, Suzuki Birds Farm, 6-27-4, Shiki-Shi, Saitama-Ken, Japan. Cable: SUZUKIBIRD, Osaka. Phone: (0484) 71-1577.
- 2747 Dark chili pepper powder (Japan). Wants 10 mt of Mexican dark chili pepper powder (roasted paprika powder) for flavoring hamburgers. Packed in appropriate packaging for institutional use. Delivery soonest. Color value: 3,000-3,500-mesh: 20-30. Quotations C&F. Bank ref: Tokyo Bank, Ginza Branch, Tokyo. Contact: Junichiro Yamamura, Tsubakimoto Machinery & Engineering Company, Ltd., 8-3, 1-Chome, Marunouchi, Chiyoda-Ku, Tokyo, Japan. Telex: 2223419 TSUBAC J. Cable: CAMELLIA, Tokyo. Phone: 03-284-1279.

- 2748- Speciality foods, instant coffee (Tunisia). Tender covering needs of Tunisian
2749 National Airlines for 1979 requests bids for 1,500 cans of Pate De Foie Gras;
100 cans of caviar, 100 g each; 8,000 cans of caviar, 20 g each; and instant
coffee, 70,000 small bags, 35 g each. Offers should be submitted by registered
mail with acknowledgment or delivered against receipt. Envelopes should bear
mention: "Ne Pas Ouvrir, Appel D'Offres International - Catering" (DO NOT OPEN -
International Tender). Tender specifications available at address below for
20 TD each (\$2.50). Submit separate offers for each commodity. Contact:
Tunis Air, Direction Des Operations Du Department Catering, Aeroport Tunis-
Vcarthage (Nouvel Aerogare), Tunis, Tunisia. Telex: 13557.
- 2750 Citrus seed oil, edible coating material (Japan). Wants 3 mt citrus seed oil,
specific gravity 1.10-1.12; and 2 mt of edible coating material for spraying over
fruits and vegetables, seafoods, etc. to be coated with transparent membrane for
anti-oxidization purposes. Quote CIF Tokyo and Yokohama. With immediate delivery.
Bank ref: Tokyo Bank, Marunouchi Branch, Tokyo. Contact: Soichiro Fujiwara,
Sanyo-Hibiya, Ltd., c/o Kamakuragashi Bldg., 2-2-1, Uchikanda, Chiyoda-Ku,
Tokyo. Telex: J24302 PULXPRT. Cable: PAPEREXPERT, Tokyo. Phone: 03-252-6111.

- 0001 Chicken (Belgium). Wants frozen broilers and stewing hens for firm in Saudi
Arabia, 1,000 mt of each monthly, packed in polyethylene bags. Payment by Letter
of Credit, quote FOB U.S. ports or C&F Saudi Arabia. Bank ref: Belgo Centrade
Bank, Antwerpen. Contact: Mr. Declerco, Director, Multiraship P.V.B.A., Bred-
astraat 124/126, B-2000 Antwerpen (Belgium). Telex: 31-787. Phone: 031/34.
24.66 or 34.27.69.
- 0002 Beef cattle (Japan). Wants to buy beef cattle for slaughter. Firm received
substantial orders from Japanese meat packers. Has additional markets in Japan
if this transaction is satisfactory. Bank ref: Bank of Okinawa, Japan. Contact:
Yoshio Nakao, President, Okinawa Technics Company, P. O. Box 385 Naha, Okinawa,
Japan. Cable: NATRACO, Okinawa. Phone: 0988541435.
- 0003 Barley malt (Spain). Wants barley malt for beer manufacturing, up to 500,000 mt.
Would like quotations soonest. CIF Spanish port or FOB U.S. Atlantic coast.
Bank ref: Banco De Finanzas, Madrid. Contact: Dr. Plans, Intercambio Inter-
nacional Iberico, S.A., Maria De Molina 37 Bis, Madrid (6), Spain. Telex: 42488
IIISA E. Phone: (91) 441 14 62.
- 0004 Soybean oil (Colombia). Wants refined soybean oil ready for human consumption,
3 shipments of 2,000 tons each, according to Military Standards 105D, in steel
drums of 55 gals, each, delivery April-June, 1979. Labels should read name of
the product, manufacturing and order numbers. Quote FOB or FAS Gulf. Bank ref:
The Royal Bank of Canada Account No. 467-117-8. (The firm is registered with
IDEMA, the Colombia government buying agency). Contact: German Reitz, Represent-
aciones Agroconsult Ltda., Carrera 7 No. 13-65, Of. 410, P. O. Box 13649 Bogota,
1, D.E. Colombia. Telex: 041432 SOCO-CO. Cable: AGROCONSULT. Phone: 2-41-92-94.
- 0005 Mushrooms (Japan). Wants 10 mt of boiled and/or salted "Matsutake" mushrooms,
packed in cans for institutional use, immediate delivery, sample and specific
information required. Quote C&F. Bank ref: Sumitomo Bank, Meguro Branch, Tokyo.
Contact: Motoji Ohtsuki, M.F.T. Ltd., 2-20-22, Shimomeguro, Meguro-Ku, Tokyo,
Japan. Cable: SHINOBU TRA. Phone: 03-490-2606.



- 0006 Tallow (Taiwan). Representative for large company wants steady supplier of minimum 500 mt hog grease monthly. Supplier should provide catalogs, specifications, prices. Immediate shipments required. Contact: Frank Barrier, Barrier Trading Company, P. O. Box 55-1072, Taipei, Taiwan. Telex: 25892 CKEI. Phone: 521-0323.
- 0007 Poultry plant (Iraq). Beginning January 15, 1979, will accept prequalification requests for construction of an experimental poultry farm at Abu-Ghraib about 30 kilometers north of Baghdad. Estimated cost of project is \$7.5 million. Companies wishing to participate should submit detailed information concerning their capabilities and experience in the poultry field. Copies of correspondence should be sent to USINT, Baghdad; Telex: 2287 USINT IK, for follow-up. Contact: General Poultry Company (Central Area), P. O. Box 431, Banks Street, Baghdad, Iraq. Phone: 8889101. Cable: MADAGEN, Baghdad. Telex: 2223 YAKTEEN IK.
- 0008 Horsemeat (Netherlands). Wants container loads of deboned horsemeat. Importer need supplies on a regular, year-round basis. Wants to buy directly from slaughter plants. Quote CIF or FOB. Bank ref: Amro-Bank, Coolsingel, Rotterdam. Contact: F. Lampe, Cevema Rotterdam B.V., P. O. Box 8016, Rotterdam 3014, Netherlands. Telex: 23659. Cable: FLAMEXPORT. Phone: 010-201600
- 0009 Cooked beef (England). Wants to buy cooked roast beef joints, top round, bottom round. 8-12 lb. joints or as available. Quote CIF. Bank ref: Royal Bank of Scotland. Contact: D. Porter, T.F.D. Foods Ltd., P. O. Box 92, Hull, North Humberside, England. Telex: 52471. Phone: 0482-28666.
- 0010 Foodstuffs (Egypt). Wants foodstuffs (jams, soup, gravies, condiments, etc.), delivery in 60-90 days. Bank ref: Arab Bank Ltd., Misr Bank, Kasr El Nile. Contact: Hassan Marei, Modern Products Co., 4, Maarouf Street, Cairo, Egypt. Telex: 319 TRAWTRA UN. Phone: 923204 42063.
- 0011 Citrus root stock (Egypt). Interested in citrus root stock. New commercial operation, quantity not yet determined. Wants new root stocks appropriate for Egypt. Quote CIF Alexandria. Bank ref: Alexandria Bank, Cairo Branch. Contact: Samir Wissa, 48, Kasr El Nile St., Cairo, Egypt. Telex: AFTEC 93978 UN. Cable: AFROTEC. Phone: 900267/917668.
- 0012 Rice, pulses (Kuwait). Requests samples and quotations by break/bulk containers
0013 for rice, blackeye beans, yellow split peas, garbanzos, lentils, and cummin seeds. Would also like information on packing and delivery period. Bank Ref. Bank of Kuwait & the Middle East. Contact: C. R. Ashar, Al-Sedra Trading Corporation, P.O. Box Safat 24035, Kuwait. Cable: ROOPMANGAL. Phone 438431

New Publication

Overseas Commercial Holidays. U.S. businessmen traveling abroad in 1979 are advised to consider commercial holidays when plotting their itineraries. Almost every day in the year there will be an official holiday somewhere in the world that will effectively shut down the celebrating country for business. A list of these holidays has been published in the December 18, 1978 issue of Business America Magazine. A copy can be obtained by writing to the U.S. Department of Commerce, Business America, Room 2898-C, 14th and Constitution Avenue, N.W., Washington, D.C. 20230.